



THE ORDER OF  
**UNITED COMMERCIAL TRAVELERS OF AMERICA**

632 NORTH PARK STREET, P.O. BOX 159019 COLUMBUS, OHIO 43215-8619  
(614) 228-3276 • TOLL-FREE: (800) 848-0123 • FAX: (614) 228-1898 • www.uct.org

**Medicare Supplement Insurance  
Commission Schedule  
Sales Commission Agreement**

**First Year & Renewal Commission Rates  
For New Attained Age States eff. 6/1/06  
For Applicants under 81 years of Age**

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<b>Percent of Premium</b>						
1 <sup>st</sup> Yr.	2 <sup>nd</sup> Yr.	3 <sup>rd</sup> Yr.	4 <sup>th</sup> Yr.	5 <sup>th</sup> Yr.	6 <sup>th</sup> Yr.	7 <sup>th</sup> Yr. +
23%	23%	23%	23%	23%	23%	3%

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**General Rules and Practices**

The published rules of UCT then in effect shall govern the payment and adjustments of commissions in the case of replacements, reinstatement and termination of this sales commission agreement.

Commissions are applied to commissionable premium. Commissionable premium is the gross premium less membership dues, and less the part B Deductible amount if applicable to the plan purchased. Commissions are not paid on any increases in premium, including experience rate increases.

\*Commissions are paid based on the age of applicant on the effective date of the policy.

Effective 6/01/2006



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**Medicare Supplement Insurance  
Commission Schedule  
Sales Commission Agreement**

**First Year & Renewal Commission Rates  
For New Attained Age States eff. 6/1/06  
For Applicants 81 years of Age and Older**

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<b>Percent of Premium</b>						
1 <sup>st</sup> Yr.	2 <sup>nd</sup> Yr.	3 <sup>rd</sup> Yr.	4 <sup>th</sup> Yr.	5 <sup>th</sup> Yr.	6 <sup>th</sup> Yr.	7 <sup>th</sup> Yr. +
8%	8%	8%	8%	8%	8%	3%

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Commissions are applied to commissionable premium. Commissionable premium is the gross premium less membership dues, and less the part B Deductible amount if applicable to the plan purchased. Commissions are not paid on any increases in premium, including experience rate increases.

\*Commissions are paid based on age of applicant on effective date of policy.

Effective 6/01/2006